



Is there a lawyer in the lab?

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Higher complexity of technology – HW/SW

More faults introduced despite the efforts in security

PoC, exploits, vulnerabilities

Targeted primarily at finding exploits in order to misuse them (and make money of course)

Typical malware of today

Makes use of these and human vulnerabilities, is challenging to detect and is organized into botnets

Botnet = \$\$\$

Trading stolen credentials, renting botnet services: adware push-installations, spam, DDoS



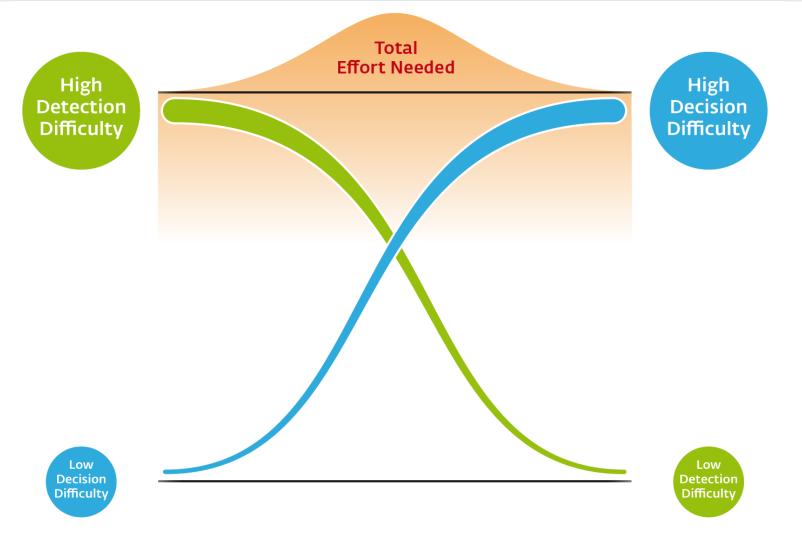
The decision about detection can be troublesome It can be difficult to give a reason why the software is malicious, unwanted, not useful...

Implementing detection can be rather easy

But there are exceptions to the rule

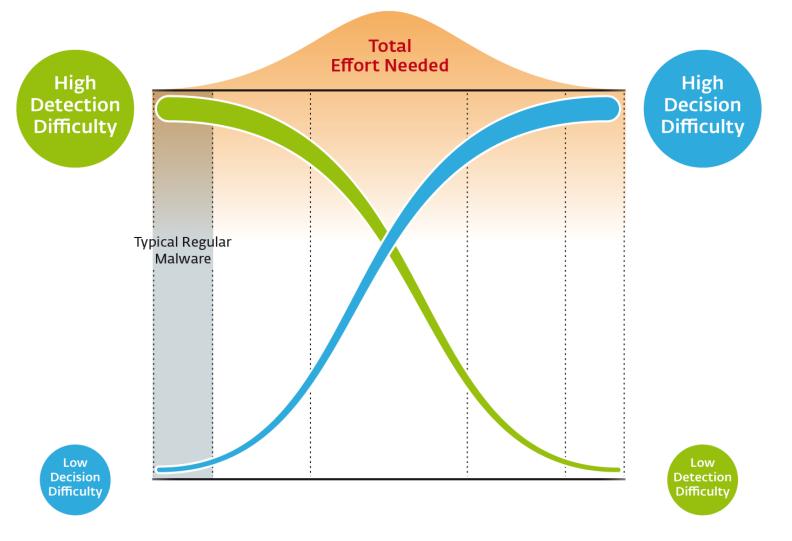


Detection vs. Decision difficulties





Typical Regular Malware





Subjectivity enters the decision process

Cooperation needed among AV companies to avoid ambiguous decisions

Initiatives and organizations established

to introduce standards, generally respected rules and best practices – AVPD, ASC, AMTSO...



The grey zone software specifics

What kind of software are we talking about at all?

Completely useless, without providing any real value

Really? Not any value?

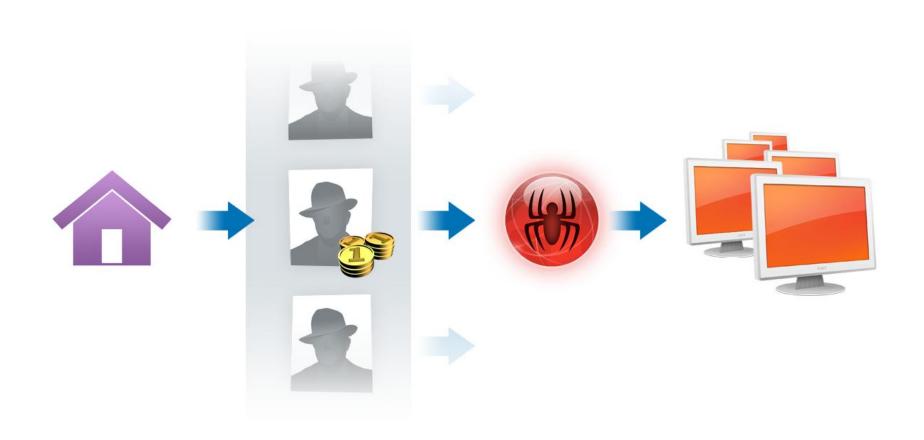
OK, the author/company that develops it gets some money ;)

Collision of interests

Complicated decisions, many factors to take to account: the software code, the user base, the company and the distribution channels



The affiliates distribution model





The grey zone SW specifics

The incentive for detection

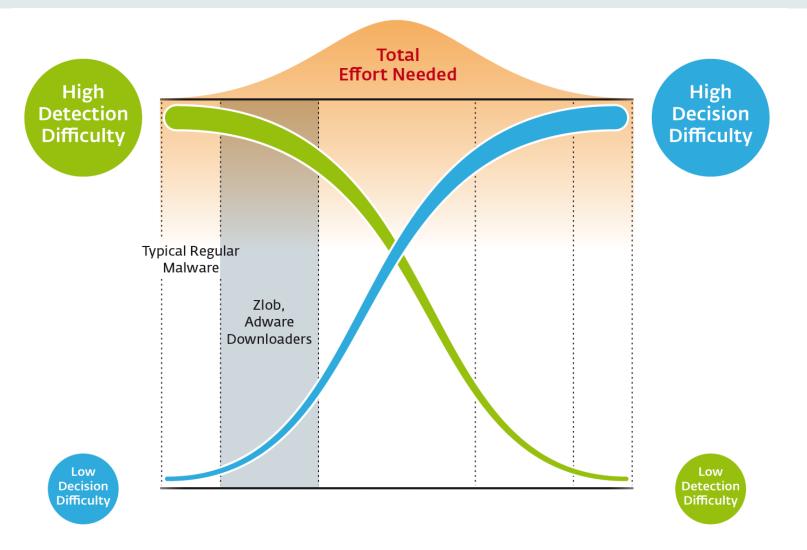
Customers' complaints are a good start



The picture courtesy of Sunbelt



Zlob. The easy stuff.





Zlob. The easy stuff.

An adware downloader

Notorious devastator of Windows boxes, since 2005

Financially motivated

Run by a criminal group to make money

A pioneer in detection evading and fine-tuning

Had been systematically updated, evolved over time, provided several updates of their code a day

More was to come...



They started to complain...

From: support [mailto:support@emediacodec.com] Sent: Wednesday, April 12, 2006 4:28 PM

To: xxx

Subject:

Hello xxx.

We are eMediaCodec support team. we would like to know why your software NOD32 detects our codec as virus

"Win32/TrojanDownloader.Zlob.II".

Our emediacodec is provided with Terms and Conditions located at http://www.emediacodec.com/terms.html where we describe in details what is the codec itself. We do tell surfers about what being installed on their computers.

We would very appreciate if you remove our eMediaCodec from your virus list.

Thanks



... and they complained some more...

From: xxx [mailto:xxx@pornmagbucks.com]

Sent: Wednesday, July 12, 2006 3:53 PM

To: xxx

Subject: Attn: AV Research Team. Urgent.

Dear Research Team,

I am writing to you on behalf of DIGITAL MEDIA DEVELOPERS.

Why does your AV detec our software as

"Win32/TrojanDownloader.Zlob.UR"? There must be mistake. Our software has License Agreement on the very first page of install wizzard, the product itself does not include any trojan or any software to download anything secretly, furthermore all ad components are downloaded with user permission and without any secret. If you have a look at our product more closely, you will find that it can be easily removed from PC with the help of Add or Remove Programs menu.

Could you please explain your policy on naming and detecting our software as "Trojan"?

Here is the URL of our product

http://www.pornmagpass.com/download/pornmagpass_ver1.107.exe Best Regards,



... and finally died (?)

For Windows Defender's Team:

I saw your post in the blog (10-Oct-2008) about my previous message. Just want to say 'Hello' from Russia.

You are really good guys. It was a surprise for me that Microsoft can respond on threats so fast.

I can't sign here now (he-he, sorry), how it was some years ago for more seriously vulnerability for all Windows ;)

Happy New Year, guys, and good luck!

P.S. BTW, we are closing soon. Not because of your work. :-))

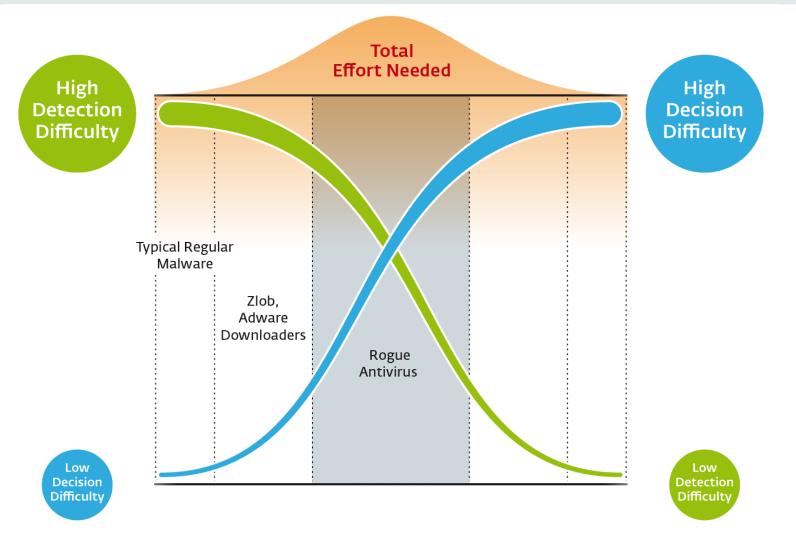
So, you will not see some of my great ;) ideas in that family of software. Try to search in exploits/shellcodes and rootkits.

Also, it is funny (probably for you), but Microsoft offered me a job to help improve some of Vista's protection.

It's not interesting for me, just a life's irony.



Rogue AV. Things get tricky...







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VISA



ANTISPYWAREBOSS antispyware pro kit

© 2008 antispywareboss.com

Rogue AV. Things get tricky...

A fraudulent theatre played to scare out some money Fools users by pretending to find nfections and offering their removal by the full PAID version

The trial version pushed onto the PCs via dubious channels

Virtually anything you can think of that botnets have to offer

Eventually the victim pays for a graphical bubble

and also risks his payment card details being compromised



Rogue AV - in case you never saw one



Language English

Home

Windows Protection Suite Yet another lousy Rogue Antivirus suite

Reports fake virus threats

Doesn't provide any protection

Regularly requests you to buy a new version and spend more money

Trashes the CPU and renders the PC unstable and buggy

Download Now 🏹

Internet Threats

Online indication of virus activity



Alert Level: Medium

Free Online Scanner

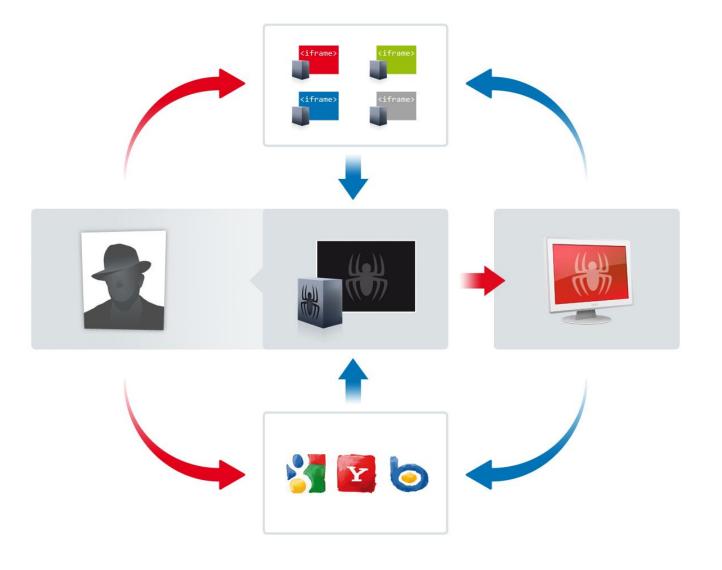
Click "Scan your $\mathsf{PC}'',$ and you'll see the advantages of this product immediately.



Features

- No updates necessary
- Downloads new versions of advanced spyware and adware.
- Self-protection from being modified, stopped or even uninstalled by another application
- High CPU load
- Incompatible with every OS out there
- AND A DESCRIPTION OF A

The distribution channels again





Is it a trojan or not?



The application

- Uncompromising infection
- Makes use of exploits (packs)
- Unattended, unsolicited installation
- Performs hidden activities (downloads other SW)

- The application itself isn't causing any harm
- EULA installed with user's consent (?)
- The vendors disclaim involvement with the distribution channels



Invasiveness

Impact on system stability, security and integrity

Obfuscation/protection

Detection evading

The distribution model



They don't like being detected

Subject: NOD32 detects our products as malware Date: 21 Aug 2006 10:21:51 -0500 From: xxx@winsoftware.com To: xxx

I am contacting you on behalf of WinSoftware Company. Recently our Quality Assurance Department discovered that parts of our product, WinAntiVirus Pro 2006, were added to your anti-malware database, and are currently being detected as malware. WinSoftware believes this may have been done inadvertently; nevertheless this has a big impact on our Company's reputation and on customer satisfaction level. WinSoftware, therefore, requests that you remove these product from your base no later than fourteen (14) days from receipt of this notification. Please confirm receipt of this message.

Best regards, xxx Senior Vice-President, Legal Compliance WinSoftware Ltd.



RogueAV: The future is not looking good

Distributed along with malware related to botnets The same obfuscation technique/protectors, actively trying to evade detection

Pretend to be legitimate and useful – what if they start to be?

Use of CLAM engine, or something else; fix a few small errors in the registry

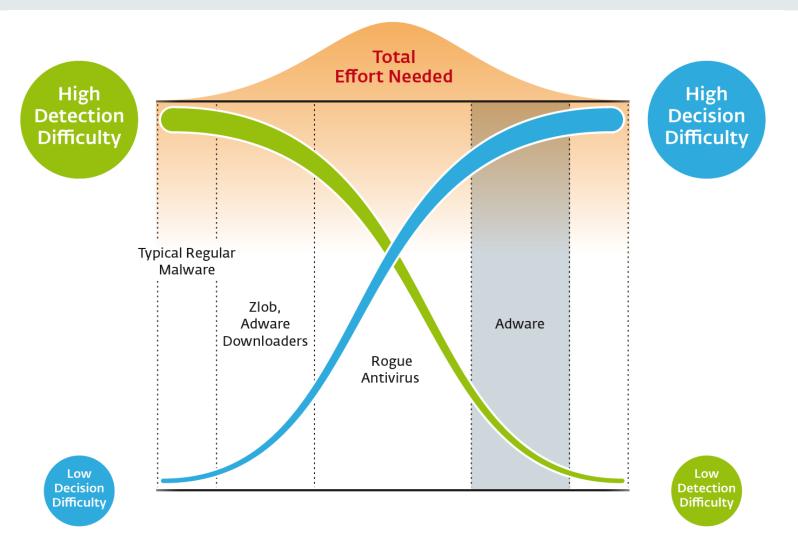
Putting themselves into the position of competitors

What if they hire people to write/buy an amateurish SW and "do the rest"?

What if they get tested in serious tests?

What if they really try but do more damage than good?

Adware





Software primarily specialized on ad delivery

Covers the whole scope from trojans to legitimate applications, often contains a EULA

Generally undesired by end users

People don't want it, it's pesky, annoying, disruptive and useless



Adware – the easier part: Navipromo

Hi,

I am representative of Favorit-Network and I have tried to contact you by mail many times but I have received no reply yet. Actually, several weeks ago, somebody from your company told me that the detection of our applications was due to the fact that SOMEAV was also signing the applications. Now that SOMEAV stopped signing the application you are still doing so. Here you can find the applications to be downloaded:

hxxp://some.thing/bad

I found a report for one of our applications here

http://someavcompany/en/malware/?Trace.Directory.LivePlayer!A2 and there you clearly state "It is harmful if installed without the knowledge of the user." But it always requires the acceptance of the user! Besides, there is no danger or threat.

Since SOMEAV already removed the signature for these applications, we expect you to do the same.

Regards



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Problematic decisions and legal issues

Zango vs. Kaspersky case

An interactive computer service provider (in the context of content filtering) has the right to block material that he or his customers consider objectionable



Adware in China

China: problems with piracy, as well as adware Lots of legitimate applications with some sort of ad-delivery implemented

Green software

Standalone package with (cracked) software that doesn't require installing; generally not considered illegal

Green sites

Offer green SW, custom OS packages, licence keys, serial numbers...





Solitzarerieri Chiriaa

Green servers are closely monitored not to offer infected content

Safe site = trusted site => more positive reviews => more downloads and page hits => more money from online ads

Hard to tell apart fake from the original

Same issue as with black-market CDs/DVDs => many might be using illegal software unknowingly

The Chinese SW business model

Software is provided for free but vendors are forced to implement ad-delivery mechanisms



Different views of the same thing

China: Adware is regular software

And often there isn't any other version of the software

Rest of the world: Adware??? We hate it!!!

People are allergic to it, demand removal, there are many ad-blockers and filters out there...

So what exactly is adware?

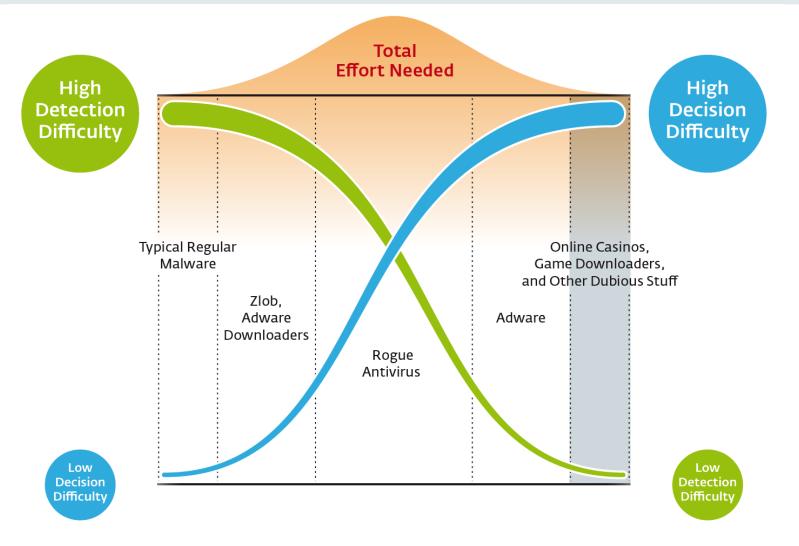
Does it really matter?

To what extent are common computer users able to tell a good SW from a bad one?

Are we going to end up with double standards?



And we're not done yet





The legally problematic stuff

Applications, developed by (well-established) companies

However, with the affiliate distribution model? Now, in the botnet era?

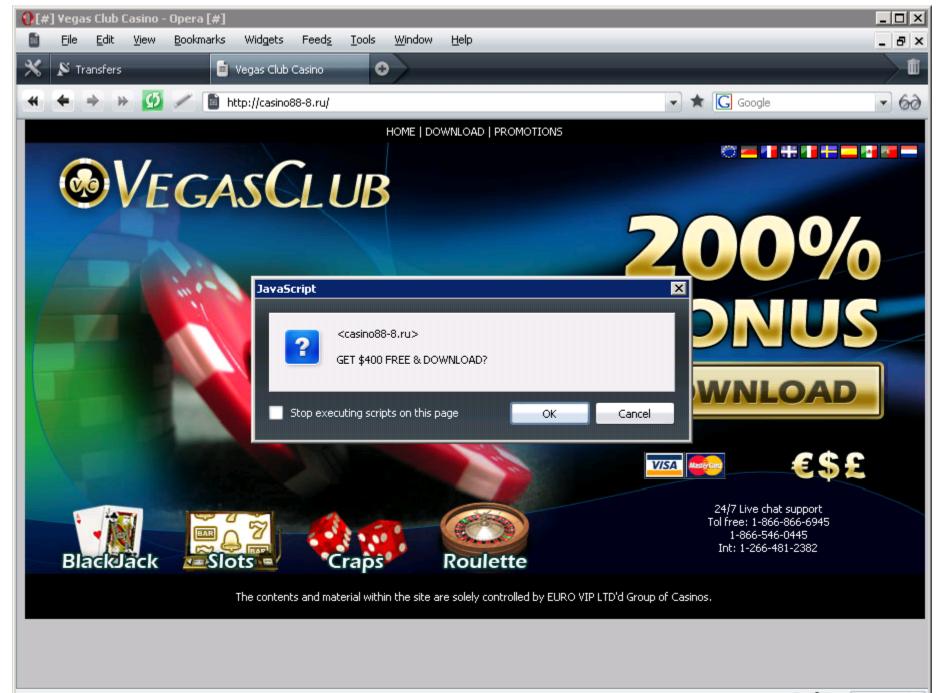
There are mutual customers

who want to use the software and be protected at the same time

There are other folks

who would never agree to install anything without their consent or something they don't fully trust





The implications

Uncontrolled open affiliate distribution model is unfeasible!

Naturally it's misused like everything else and the botnets do their job

We're fighting cybercrime, monitoring the crooks and taking down servers etc...

And here we see a direct sponsorship for these criminal groups

But the SW vendors hate being detected

And they are ready to fight even for the price of a lawsuit

Time to find the lawyer in the lab!







What does all this mean to us?



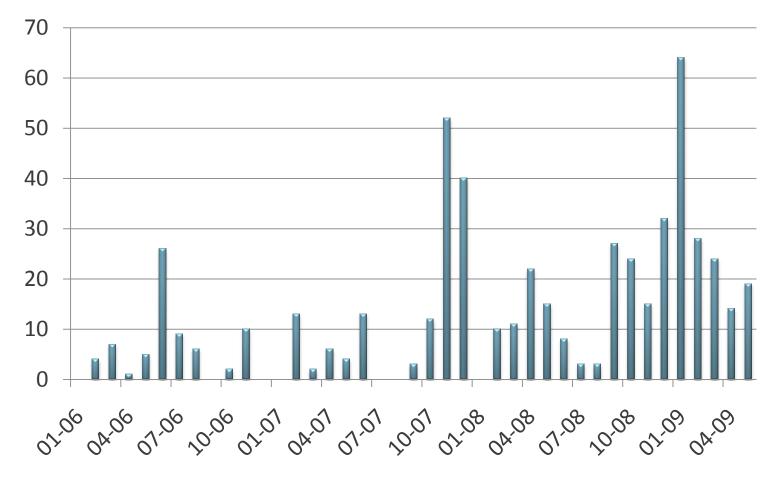


Over the last 3¹/₂ years:

- 20+ cases where legal dept. has been involved
- over 1,150 man-hours and 530 employee interactions
- 2006: 16 man-hours/month, 6 interactions/month
- 2009: 46 man-hours/month, 21 interactions/month

The complaints timeline

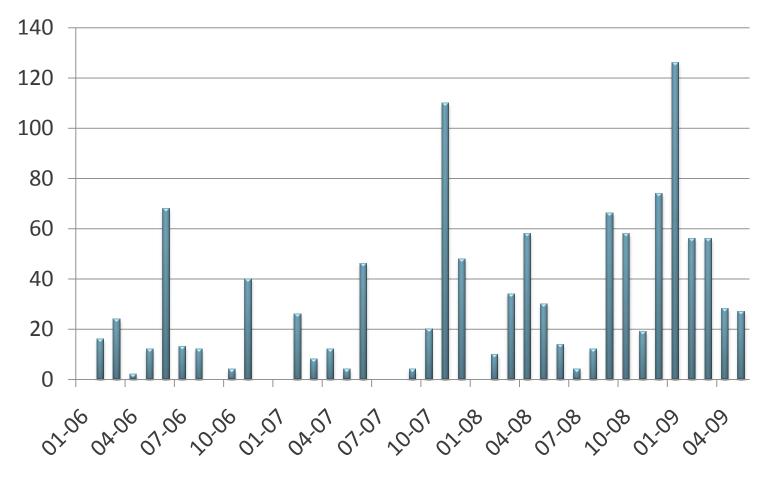
The number of employee interactions





The complaints timeline

Man-hours spent on resolving detection complaints









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Answers? More questions?

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